



Fit For Nuclear Q&A: Omnitrack

Movement solution specialist Omnitrack is expanding its nuclear business after being granted Fit For Nuclear. Sales director Adam Harley explains how the company stays on the ball.

Could you introduce your company?

Omnitrack is a family-owned manufacturer of ball transfer units, casters, wheels and bespoke precision movement solutions from our UK factory in Stroud. We are the original manufacturer of ball transfer units.

Omnitrack has been developing ball transfer units since 1909 with both customer application and industry focus in mind. The nuclear industry is one which we have serviced and provided bespoke designs and solutions for many years. Our worldwide technical design team thrive off challenging projects, and enjoy developing solutions for specific nuclear applications.

Why did you enter the F4N programme?

We chose to enter the F4N programme in order to connect with more clients in different tiers within the nuclear industry – not only to build a larger customer base in this field, but to make prospective clients aware of how our products can improve their material handling processes. It is also a key part of our continuous improvement plan.

What areas did the assessment identify for development?

The key areas identified for development by the assessment were regular action plan meetings in order to formalise continuous development. Our quality, design and project management were already very strong, due to our ISO certification.

How did you close those gaps?

We closed the gaps in these areas by formalising management and staff meetings, giving employees more of a chance to discuss continuous improvement on both an individual and a company level.

What benefits have you seen from F4N?

F4N has helped us to connect with higher tier nuclear clients and enhanced our involvement with their projects. We have received excellent feedback from such clients for our technical advice and performance of our products in use. Due to the success of F4N, we now plan to follow a similar working model for different industries.



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Where do you see the opportunities in nuclear?

We take pride in the way we handle the buying process, from the initial design process to supplying the goods. There are great opportunities to reach out to different nuclear tiers and learn about different applications and projects, and continue to improve and develop our wide range of products.

How do you see your business in the nuclear sector in five years' time?

We aim to be the leading worldwide producer of ball transfer units for the nuclear industry!

omnitrack.com
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Fit For Nuclear (F4N) helps UK manufacturers get ready to bid for work in the civil nuclear supply chain.



F4N is exclusively delivered by the Nuclear AMRC, and has been extensively developed and expanded to meet industry demand. The service lets UK manufacturers measure their operations against the standards required to supply the nuclear industry, and take the necessary steps to close any gaps.


Hundreds of companies have completed the online F4N assessment, with most receiving ongoing support and development from the F4N team of nuclear specialists and experienced industrial advisors.

Begin your F4N journey: namrc.co.uk/services/f4n



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