Case study







Fit For Nuclear Q&A:

Proeon Systems

Managing director Richard Miller explains how F4N has helped Proeon Systems win new work in the nuclear sector.

Could you introduce your company?

Proeon Systems is a specialist systems integrator, based in Norwich, providing full turnkey safety and control systems solutions to highly demanding complex industry sectors.

The company draws on world class engineering expertise to manage projects from concept design, system development, turnkey manufacture of complete packages, installation, commissioning and ongoing support. We have unparalleled expertise, extensive industry knowledge and a supportive partner base.

We currently operate in nuclear, oil & gas, and renewable energy industries, as well as the chemical, food and beverage, manufacturing, utility and pharmaceutical sectors.

Why did you enter the F4N programme?

The company recognised the need to adapt to suit the strict requirements of the nuclear industry, and has now been on the F4N journey for nearly 18 months. Since the inception of the programme, we have seen clear benefits in the change of culture and team engagement that we are confident will provide us with a strong basis going forward. The programme has been coupled with the roll-out of our OHSAS 18001 certification.

Our objectives were to make the company more marketable in the nuclear arena and ensure our processes and procedures aligned with what is required within this complex environment.

What areas did the assessment identify for development?

During the programme, the company has developed an overall strategic action plan that has allowed us to draw together many of the ideas and strands that already existed within the organisation into a coherent strategy. That has been communicated within the company and is now well understood by our staff.

There were no real surprises for us, as our business management system is robust and we are always looking to improve things as the business grows.

What initiatives were most useful?

The most useful initiative was the continuous improvement forums that we implemented to ensure employees have a say in how things are improved and refined, and which have come up with some interesting ideas. Staff are encouraged to identify what actions are required – where they can implement changes without any need for capital expenditure, they are empowered to do so.



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What benefits have you seen from F4N?

We feel that we are stronger and more well-rounded as a result of the F4N programme, and we look forward to exploiting the legacy of the programme to secure more projects within the nuclear industry and beyond.

During our F4N journey we have been successful in securing new work in the nuclear arena.

Where do you see the opportunities in nuclear?

We operate in a niche sector of safety, controls and automation, and feel that our skills and services are well suited to the nuclear environment. We already have experience of operating in highly regulated industry sectors which include hazardous and complex areas. Coupled with our expertise and capabilities, we feel this stands us in good stead for continuing to win work within the nuclear sector.

Given the expert help and assistance from the F4N programme, we will strengthen our presence within the market to where we are seen as experts in the sector.

www.proeon.co.uk January 2018 **Fit For Nuclear** (F4N) helps UK manufacturers get ready to bid for work in the civil nuclear supply chain.



F4N is exclusively delivered by the Nuclear AMRC, and has been extensively developed and expanded to meet industry demand. The service lets UK manufacturers measure their operations against the standards required to supply the nuclear industry, and take the necessary steps to close any gaps.

Hundreds of companies have completed the online F4N assessment, with most receiving ongoing support and development from the F4N team of nuclear specialists and experienced industrial advisors.

Begin your F4N journey: namrc.co.uk/services/f4n

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